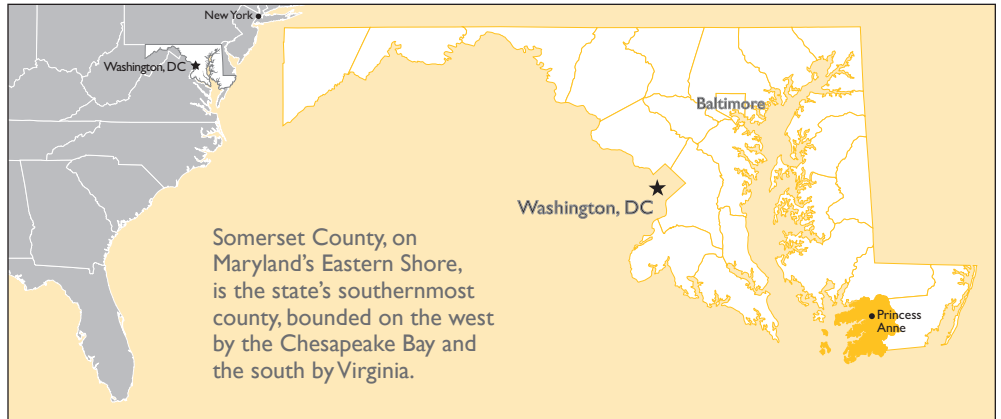


Brief Economic Facts

SOMERSET COUNTY, MARYLAND

Somerset County on Maryland's Eastern Shore is bounded by the Chesapeake Bay to the west and Virginia to the south, and is the state's southernmost county. It is located approximately 100 miles from the Baltimore/Washington, Wilmington/Philadelphia, and Norfolk/Hampton Roads metro areas. Crisfield and Princess Anne are the major municipalities. Somerset's 415 businesses employ 3,730 workers, which include Sysco Eastern Maryland, Handy International, Mountaire Farms, Sherwin Williams/Rubberset, McCready Health, Eastern Correctional Institute and the University of Maryland Eastern Shore (UMES).

Somerset is a major seafood processor and poultry producer. Princess Anne is the county seat and home of UMES. The county has two established Enterprise Zones (Crisfield and Princess Anne) and also participates in the One Maryland Program. Sixty-five acres of land along Rt. 13 has recently been purchased with plans for mixed-use development consisting



LOCATION

Driving distance from Princess Anne:	Miles	Kilometers
Atlanta, Georgia	681	1,097
Baltimore, Maryland	114	184
Boston, Massachusetts	442	712
Chicago, Illinois	805	1,296
New York, New York	232	373
Philadelphia, Pennsylvania	143	230
Pittsburgh, Pennsylvania	336	540
Richmond, Virginia	202	325
Washington, DC	126	203

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	44.8
Yearly Snowfall (inches)	8.0
Summer Temperature (°F)	74.5
Winter Temperature (°F)	38.0
Days Below Freezing	102.0
Land Area (square miles)	338.4
Water Area (square miles)	35.9
Shoreline (miles)	1,106
Elevation (feet)	sea level to 46

POPULATION^{2,3}

	Somerset County		Lower Eastern Shore*	Maryland
	Households	Population		
2000	8,361	24,747	155,934	5,296,486
2010	8,788	26,470	176,657	5,773,552
2020**	9,150	26,750	186,050	6,141,900

*Somerset, Wicomico and Worcester counties

**Projections

Selected places population (2010): Princess Anne 3,290; Crisfield 2,726; Eden 823; Mount Vernon 779

POPULATION DISTRIBUTION^{2,3} (2016)

Age	Number	Percent
Under 5	1,248	4.8
5 - 19	4,525	17.5
20 - 44	9,488	36.6
45 - 64	6,525	25.2
65 and over	4,142	16.0
Total	25,928	100.0
Median age		36.8 years

Brief Economic Facts SOMERSET COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2016 avg.)	Labor Mkt.	
	County	Area*
Total civilian labor force	9,234	85,288
Employment	8,586	79,334
Unemployment	648	5,954
Unemployment rate	7.0%	7.0%

Residents commuting outside the county to work (2012-2016)	Number	Percent
	3,842	47.9%

Employment in selected occupations (2012-2016)

Management, business, science and arts	2,339	28.3%
Service	2,101	25.4%
Sales and office	2,026	24.5%
Production, transp. and material moving	1,005	12.2%

* Somerset, Wicomico and Worcester counties

MAJOR EMPLOYERS^{6,7} (2017)

Employer	Product/Service	Employment
University of Maryland Eastern Shore (UMES)	Higher education	895
Sysco Eastern Maryland	Food products distribution	450
Somerset Community Services	Services for the disabled	425
McCready Health	Medical services	300
Aurora Sr. Living of Manokin	Nursing care	175
Sherwin Williams / Rubberset	Paint brushes	150
Southern Connection Seafood**	Seafood processing, distribution	130
Three Lower Counties Community Services	Medical services	105
Metompkin Bay Oyster**	Seafood processing, distrib.	70
Eastern Shore Drywall	Drywall, insulation contract.	60
Mountaire Farms	Chicken hatchery	50
Tidewater Express	Trucking services	40
Northrop Grumman	Engineering services	35
Halal Poultry	Food processing	30
Handy International**	Seafood processing	30
PNC Financial Services Grp.	Banking services	30
Peaky's Restaurant	Restaurant	25
Smith Island Baking	Cake manuf. and distribution	25
U.S. Coast Guard [^]	Mariner assistance	25
Washington Inn & Tavern	Restaurant	25

Excludes post offices, state and local governments, national retail and national foodservice

* Revised

** Includes seasonal workers

[^] Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

EMPLOYMENT⁴ (2016, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	12	49	0.7	\$905
State government	10	1,986	29.7	985
Local government	21	923	13.8	843
Private sector	415	3,734	55.8	716
Natural resources and mining	14	184	2.7	727
Construction	68	276	4.1	686
Manufacturing	12	210	3.1	1,174
Trade, transportation and utilities	118	1,072	16.0	846
Information	5	17	0.3	642
Financial activities	29	179	2.7	702
Professional and business services	38	146	2.2	710
Education and health services	57	1,107	16.5	700
Leisure and hospitality	42	393	5.9	237
Other services	32	150	2.2	587
Total	458	6,692	100.0	815

Includes civilian employment only

HOURLY WAGE RATES⁴ (2016)

Selected Occupations	Median	Entry	Experienced
Accountants	\$28.95	\$20.83	\$35.95
Bookkeeping/accounting clerks	16.08	11.17	19.34
Computer user support specialists	20.27	13.18	24.62
Customer service representatives	13.62	9.98	17.80
Electronics engineering technicians	23.60	17.53	31.06
Freight, stock and material movers, hand	13.26	9.86	17.50
Industrial truck operators	15.19	13.07	18.47
Inspectors, testers, sorters	13.65	9.48	18.14
Maintenance and repair workers, general	14.58	10.36	19.07
Network administrators	34.63	26.79	39.85
Packaging and filling machine operators	13.33	11.79	14.70
Packers and packagers, hand	9.77	8.80	10.66
Secretaries	15.56	11.19	18.28
Shipping/receiving clerks	12.87	10.36	14.63
Team assemblers	14.06	10.81	17.39
Telemarketers	14.59	12.10	21.59

Wages are an estimate of what workers might expect to receive on the Lower Eastern Shore (Somerset, Wicomico and Worcester counties) and may vary by industry, employer and locality

Brief Economic Facts // SOMERSET COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2012-2016)

High school graduate or higher	79.2%
Bachelor's degree or higher	14.0%

Public Schools

Number: 4 elementary; 2 middle/combined; 3 high
Enrollment: 2,918 (Sept. 2017)
Cost per pupil: \$15,370 (2014-2015)
Students per teacher: 12.9 (Oct. 2016)
High school career / tech enrollment: 261 (2017)
High school graduates: 150 (July 2016)

Nonpublic Schools

Number: 2 (Sept. 2016)

Higher Education	Enrollment ('17)	Degrees ('16)
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4-year institution

University of Maryland Eastern Shore	3,490	768
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Wor-Wic Community College in neighboring Wicomico County offers coursework throughout the Lower Eastern Shore.

TAX RATES⁹

	Somerset Co.	Maryland
Corporate Income Tax (2018)	none	8.25%
Base – federal taxable income		

Personal Income Tax (2018)	3.20%	2.0%-5.75%*
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Base – federal adjusted gross income

*Graduated rate peaking at 5.75% on taxable income over \$300,000

Sales & Use Tax (2018)	none	6.0%
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Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale

Real Property Tax (FY 18)	\$1.00	\$0.112
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Effective rate per \$100 of assessed value

In an incorporated area, a municipal rate will also apply

Business Personal Property

Tax (FY 18)	\$2.50	none
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Rate per \$100 of depreciated value

Exempt – manufacturing, R&D and warehousing inventory (Upon application to the county, a new or expanding firm may be eligible for a tax credit on manufacturing and R&D machinery, equipment, materials and supplies)

In an incorporated area, a municipal rate will also apply; municipal exemptions may be available

Major Tax Credits Available

One Maryland, Enterprise Zone, Job Creation, More Jobs for Marylanders (Tier I), R&D, Biotechnology and Cybersecurity Investment

INCOME³ (2012-2016)

Distribution	Percent Households		
	Somerset Co.	Maryland	U.S.
Under \$25,000	35.6	14.9	22.3
\$25,000 - \$49,999	25.5	17.6	23.1
\$50,000 - \$74,999	16.4	16.9	17.8
\$75,000 - \$99,999	10.5	13.3	12.2
\$100,000 - \$149,999	7.6	18.4	13.5
\$150,000 - \$199,999	3.1	9.2	5.4
\$200,000 and over	1.2	9.7	5.7
Median household	\$35,886	\$76,067	\$55,322
Average household	\$50,909	\$100,071	\$77,866
Per capita	\$17,143	\$37,756	\$29,829
Total income (millions)	\$424	\$217,904	\$9,166,046

HOUSING^{2,3,10}

Occupied Units (2012-2016)	8,328 (64.4% owner occupied)
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Housing Transactions	Units	Median Selling Price
All arms-length transactions (2016)	123	\$129,500
All multiple-listed properties (2017)*	185	\$108,426

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

Princess Anne Industrial Park - Located within the incorporated city limits of the town of Princess Anne is a 65-acre park divided into lots, ranging from approximately three to six acres in size. The park is conveniently accessible to U.S. Route 13 and to markets north and south with accessible rail alongside the park. Sites are level, cleared and ready for immediate construction.

Crisfield Industrial Park - 50-acre industrial park in the city of Crisfield.

Both industrial parks are located within a designated Enterprise Zone. The parks are fully equipped with water, sewer, utilities and access roads.

Princess Anne Village and Chase Plaza, located along Rt. 13 in Princess Anne, offer both commercial and retail space. Units are available for sale or lease.

Market Profile Data (2017)	Low	High	Average
Land – cost per acre			
Industrial	\$10,500	\$30,000	\$25,000
Rental Rates – per square foot			
Warehouse / Industrial	\$1.50	\$3.25	\$2.50

Brief Economic Facts // SOMERSET COUNTY, MARYLAND

TRANSPORTATION

Highways: U.S. 13

Rail: Norfolk Southern Railway

Truck: 66 local and long-distance trucking establishments are located on the Lower Eastern Shore

Water: Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility; also served by Crisfield Harbor, 8'-10' channel

Air: Scheduled service available at Salisbury-Ocean City Wicomico Regional Airport, 16 miles from Princess Anne; Crisfield Airport has one 2500' x 75' paved, lighted runway, and one 3350' x 100' grass runway; further improvements are currently planned and/or underway

RECREATION AND CULTURE

Parks and Recreation: Janes Island State Park; Somerset County Recreation and Parks received funding from DNR Open Space program to purchase 45 acres to be used for public playing fields, trails and an indoor recreation facility; organized recreational activities include football, baseball, basketball, softball, racquetball, swimming, dance, volleyball, weight lifting, soccer, biking, karate, yoga, aerobics and after-school programs; an athletic center is also planned for Princess Anne in a cooperative effort between the town and UMES

Golf: Great Hope Golf Course, developed in 1995 as the county's first golf course, offers 18 holes on 213 acres

Water Activities: 11 county boat ramps; Somers Cove Marina, located in Crisfield, is a state-owned marina with over 455 slips; charter fishing boats and cruise boats departing the City of Crisfield are available

Attractions: Crisfield Historical Museum, Ward Brothers Homeplace, Teackle Mansion, Princess Anne Farmers Market, many antique shops and historic buildings and sites

Events: Old Princess Anne Days, Princess Anne Street Fest, Christmas in Princess Anne, Crisfield Hard Crab Derby, Skipjack Race of Deal Island, Tawes Annual Crab & Clam Bake, Somerset County Fair, Colonial Christmas Candlelight Tour, Fairmount Academy 1800s Festival, Waterman's Folklife Festival, Pro-Am Fishing Tournament, Daffodil Show, Terrapin Sands Fish Fry, Native American Indian Heritage Festival and Powwow, Softshell Spring Fair, July 4th Festival, J. Millard Tawes Oyster and Bull Roast and Christmas in Crisfield

UTILITIES

Electricity: Delmarva Power, Choptank Electric Cooperative, and A & N Electric Cooperative; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Water: County systems in Crisfield (outside city limit), Princess Anne, Rumbley-Frenchtown, and Upper and Lower Fairmount; municipal system serves city limits of Crisfield

Sewer: County systems in Crisfield (outside city limit), Princess Anne, Smith Island, and Upper and Lower Fairmount; municipal system serves city limits of Crisfield

Telecommunications: Predominant local carrier is Verizon Maryland; fiber broadband availability through Maryland Broadband Cooperative; fiber optic cable extended from Wallops Island along U.S. Rt. 13

GOVERNMENT¹¹

County Seat: Princess Anne

Government: Five commissioners elected by district for four-year terms; commissioner form of government limits county legislative power to areas authorized by the General Assembly
Randy Laird, President, Board of County Commissioners
410.651.0320

Ralph D. Taylor, County Administrator 410.651.0320

Website: www.somersetmd.us

Somerset County Economic Development Commission

Daniel Thompson, Executive Director

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Princess Anne, Maryland 21853

Telephone: 410.651.0500

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www.somersetcountyledc.org

Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Somerset County Economic Development Commission
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives